Seven Mile Capital Partners

Firm & Fund Overview



SMCP Overview

- Seven Mile Capital Partners ("SMCP") is a middle market private equity firm based in New York City
- ➤ Founded in 2011 with the purchase of a legacy portfolio of private equity investments from Citigroup
 - Companies were all orphaned assets in Citigroup
 - Substantial operating and financial restructuring required upon acquisition
 - 4 realizations to date and returned cost basis to LPs within first 18 months
 - Primarily backed by Ardian (formerly AXA) Private Equity, which has approximately \$55bn AUM
- SMCP has completed two new platform acquisitions since purchasing the Citi portfolio
 - Microporous (January 2014) and Huron (August 2015)

Investment Strategy

- SMCP's investment strategy focuses on partnering with strong management teams of financially solid companies where complexity masks true underlying value
 - SMCP works to solve the complexity through strategic planning, resources, and oversight to create value for all stakeholders
- Target companies in the Industrial space and related Business Services where we have deep industry knowledge and transaction experience
 - Evaluate opportunities up to \$35mm of EBITDA; sweet spot is \$10mm-\$25mm
 - Transaction experience includes aerospace/defense, diversified manufacturing, building products, automotive, specialty material manufacturing, value-added distribution and logistics
- > SMCP is not afraid to "roll up its sleeves" and address complex situations
- SMCP targets must possess attractive fundamentals

Attractive Characteristics Addressable Complexity Robust Free Cash Flow Carve-outs / Divestures Customer Concentration Customer Interdependence Management Changes SevenMile Strong Barriers to Entry Operational or Growth Competitive Transitional Period Differentiation **Challenging Capital** Minimal Global Structure **Outsourcing Risk** Confidential

SMCP Senior Team



Vincent P. Fandozzi Managing Partner

Prior Experience:

- Citi Holdings
 - Global Head of Private Equity and Alternative Investments
- Citigroup
 - Global Head of Corporate
 Development and M&A



Kevin J. Kruse
Partner

Prior Experience:

- Warburg Pincus
 - Managing Director
- AEA Investors
- Bain & Co.



Derek R. Lim Principal

Prior Experience:

- Apax Partners
- Fenway Partners
- Citigroup

Recent Investments

- Microporous is a leading manufacturer of rubber, polyethylene (PE) and hybrid (rubber and PE) battery separators for flooded lead-acid batteries
- Significant complexity prior to closing, and substantial heavy lifting postclosing
 - Microporous was sold by its former corporate parent (Polypore International Inc.) pursuant to an FTC divestiture order
 - At closing, business consisted of two plants with no corporate team, and several large customers had the right to unilaterally terminate contracts
 - SMCP has built Microporous into the premier independent battery separator supplier
 - Recruited experienced management team, renegotiated all terminable contracts and made significant investments in new capacity
- Huron is a leading manufacturer of tubular assemblies for automotive drivetrain applications (sells products directly to OEM plants)



Turbochargers and EGR systems add significant tubular content per engine

Like many auto suppliers, Huron has significant customer concentration

 Prior investment experience enabled SMCP to diligence relationship with key customers and understand mutual dependency



Transaction Close: December 2013

Headquarters: Piney Flats, TN

Purchase Price: \$120mm

HURON INC. 🗡

Transaction Close: August 2015

Headquarters: Lexington, MI